## MEDICAL MANAGEMENT AND HEALTH ECONOMICS EDUCATION FOR THE NEXT GENERATION OF FIDUCIARY ADVISORS

### WHY CMP™ DESIGNATION?

Until now there was no credible professional designation that united medical practice management skills with personal financial planning knowledge for medical professionals.

#### OUR IDEAL CANDIDATES

Designations like these are suggested for our program: BBA, MBA, MSFS, CFA, CPA or CFP<sup>TM</sup>. A college degree is required\*

#### TARGET DOCTOR CLIENTS:



- \$180,000/yr. average salary.
- \$5.5M avg. NW
- Average age: 47.
- NEED: High
- TRAITS: Very demanding.
- \* Not affiliated with the AMA or CFP Standards Board.

ENTER
CERTIFIED
MEDICAL
PLANNER™

# **TESTIMONIALS**

I really liked the supportive approach to learning. The limited number of Certified Medical Planners™ allow all instructors to take an evident, genuine interest in your success.

### -MSFS, CLU, CFP™

I agree with the program's premise that specialization is necessary for success as any type of Financial Advisor, and for providing the best advice to client-medical professionals. I also appreciate that I had the opportunity to submit my first published work.

## -MBA, Private Banker

The program has shined a rather harsh light on how much I still have to learn. I would like suggestions for continuous education, professional development and practice growth.

## -RIA, CFP™

I would rank the designations I have earned or have made progress in earning, in this order: 1. CFA 2. CPA 3. CFP™ 4. Certified Medical Planner™ 5. CLU and 6. SEC - Insurance Licenses.

-CPA, CLU, CFPTM

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HEALTH MANAGEMENT & ECONOMICS EDUCATION FOR FINANCIAL ADVISORS

CERTIFIED
MEDICAL
PLANNER
LIVE ONLINE
EDUCATION
PROGRAM



"RAISING THE BAR"



SOUR GRAPES OF BROKERS AND TRADITIONAL ADVISORS As a Financial Advisor or Healthcare Management Consultant, you may be thinking your professional path could be improved.

You've come to a career dead-end under the old paradigm.

Your new destination - as a trusted fiduciary to physicians - lies tantalizingly ahead. But, it is unattainable without help. You can't go it alone. Either you re-engineer or you just don't succeed.

Fortunately, with our on-line CERTIFIED MEDICAL PLANNER™ program, the route is short and never closed; 24/7.

We offer live health economics education with a professional charter designation, and deep industry notoriety, in the practice management and financial advisory space for physicians.

# **FINANCIAL PLANNING TOPICS:**

- Health Care Economics
- Personal Budgeting Basics
- Behavioral Psychology
- Taxation and Cost Accounting
- Risk Management & Insurance
- Investing, AIs and Hedge Funds
- Strategic Wealth Management
- Retirement and Estate Planning
- And much more!

## **MANAGEMENT TOPICS:**

- Human Resources
- Physician Recruitment
- Reimbursement and D.R.A.
- Business and Marketing Plans
- Malpractice and Asset Protection
- Office Tax Reduction
- Advertising, Sales & CRM
- Office Profit Augmentation
- Capitation



CERTIFIED MEDICAL PLANNER-TRUST

- Law & Policy
- Compliance
- Six Sigma
- Coding
- Contracts
- Equity Value
- A.B.C.M.
- Appraisals
- Valuations
- And much more!

# TEXTBOOKS, DICTIONARIES, JOURNALS AND CLASS RESOURCES

www.MedicalBusinessAdvisors.com www.HealthDictionarySeries.com www.HealthCareFinancials.com

**Application Fee:** \$250; non-refundable.

**Tuition:** \$6,000 plus books; all other tools, templates and e-files included.

**Length:** 24 classes in 4 semesters, for 12 months.



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